

## CURRICULUM VITAE

### Name

AMITKUMAR

- Tribal Co-operative Marketing Development Federation of India (TRIFED) Regional office Guwahati.

1. CellPhoneNumber:  
8051470343

1. E-Mail: amitajay1988@gmail.com

1. CurrentAddress:  
C/O:-  
73, Nadraganj, Mallahtoi, Gaya Bihar 823001

### Personal Information

2. Father's Name:  
Mr. Ajay Kumar

3. Date of Birth  
31/12/1988

4. Sex  
Male

1. Nationality  
Indian

1. Marital Status  
Unmarried

2. Languages Known

1. Hobbies  
Playing Cricket  
& Listening to Music,  
Travelling

1. Strength  
Believe in Simplicity And  
Determine to learn  
with practical approach.

### Career Objective :

To be part of reputed organization which provides a steady career growth along with job satisfaction, challenges and give value in the success of organization.

### Work Experience :

TRIFED Regional office, Guwahati - As a Programme Associate.

I had worked with 'TRIFED' from 10<sup>th</sup> February 2020 to 15<sup>th</sup> December 2020 at Ranchi & Guwahati regional office.

- Worked as Programme Associate in the scheme Van Dhan and e-Marketplace.
- To supervise the implementation and execution of the scheme which is going to be operationalised by the State Nodal department and implementing agency in all the Northeastern states.
- Under which formation of SHGs and Van Dhan Kendras empanellment of new supplier are the area of work under me.
- Took a close observation on Backend analytics, Product uploading and management, also ensure professional and cordial relationship with clients.
- And also I took responsibility to look after sales (Target) on e marketplace.

LIC HFL,Guwahati :

Designation:- Direct Marketing Executive (DME) (From 08 January 2021 to 15th May 2023 at Guwahati territory.)

To source new business and hand hold customers through the loan process by co-ordinating the activities with Back office and Area office Procuring New Business from leads provided to him and his own sales activity.

Customer relationship management- Actively engage in marketing of our various housing loan schemes to the prospective clients. Also collect completed loan applications along with the related documents Papers.

To carry out the preliminary scrutiny of loan applications and the supporting documents/papers and ensure that the application is properly completed by the applicant and it is supported by documents/papers as per the company's requirements.

Computer Skills :

Basic knowledge of computer.

M.S Office (Word, Excel, PowerPoint).

**Academic Background :**

<b>Year</b>	<b>Qualification</b>	<b>Institution</b>	<b>Subjects</b>	<b>Marks %</b>
2014-16	MBA	Magadh University,Bodh Gaya	Human Resource And Marketing	1st
2010	B.B.M	Magadh University,Bodh Gaya	Management(H)	1st
2005	12th	B. S. E. B	Science (PCM)	2nd
2004	10th	B. S. E. B Patna	Math,Science,Social Science,English,Hindi,Sanskrit	1st

**Declaration :**

I hereby declare that the above written particulars are true to the best of my knowledge and efficiency.

Date: 21.02.2024

Place: Gaya