

ADITYA SHARMA

SALES ASSOCIATE

Madangir, Dr. Ambedkar Nagar, South Delhi
New Delhi - 110062
MOBILE NUMBER - 7011950817
EMAIL - adityea085@gmail.com

OBJECTIVE

I want to excel my career as a professional and associate with an organization which progressed dynamically and gives me a chance to update my knowledge and enhance my skills.

PERSONAL INFORMATION

Date of Birth: 16TH AUGUST 2004
Nationality: Indian
Gender: Male
Language known: English & Hindi

EXPERIENCE

Digital Marketing Associate (07/2022 - 08/2023)
(OUT OF THE BOX)

- Prepared weekly updates and reports to track growth and success rates of marketing campaigns.
- Attention to Detail: Strong organizational skills with the ability to manage multiple tasks simultaneously and meet deadlines.
- Stayed up to date with industry trends and emerging digital marketing techniques, regularly attending webinars and conferences to expand knowledge and skills.

Customer Service & Sales, 08/2023 to 01/2024
(ACKO GENERAL INSURANCE PROCESS)
(Enser Communications Private Limited, Gurugram, Haryana)

- Drive revenue growth by consistently meeting and exceeding monthly sales targets.

- **Conduct outbound sales calls to potential customers, effectively presenting product features and benefits.**
- **Build and maintain strong client relationships through excellent communication and follow-up skills.**
- **Collaborate with cross-functional teams to resolve customer inquiries and ensure customer satisfaction.**
- **Utilize CRM software to track and manage customer interactions and sales leads.**

EDUCATION

- **12th: Passed from CBSE board. (2023)**
- **10th: Passed from CBSE board. (2021)**
- **Pursuing graduation from SOL Delhi University.**

SKILLS

- **Communication Skills**
- **Collaboration Skilled at working collaboratively with diverse teams, fostering positive relationships, and achieving common goals.**
- **Hard Working Ability in Smarter Way**

ADDITIONAL KNOWLEDGE

- **Sales and Marketing**

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge and belief.