

# Jitesh Kumar

Sales Associate

## PROFILE

Let me introduce myself, I am a Sales Executive who has 5 years of experience in this job, leading teams and quality control, fiercely competitive in my approach to acquire business.

## LANGUAGES



English	██████████
Hindi	██████████
	██████████
	██████████



## SKILLS

Professional	██████████
Teamwork	██████████
Flexibility	██████████
Creativity	██████████
Management	██████████



## AWARDS

- Best Customer Service Award
- Attendance Award

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H.No.-A-17/22,Street No.-1, Brahmpuri, Sant Ravidas Gali,Shahdra,Delhi-110053

## EDUCATION

**IGNOU University**  
2023

**Bachelor of Arts**

Already made all the sales for all seasons and made all the product to be more sold.

**NIOS – +12**  
2019

**Open University**

Studies various subjects related to my interest.

**CBSE – Matriculation**  
2017

**Regular**

Studied the basics of essential knowledge.



## WORK EXPERIENCE

**MRL Pharma Pvt. Ltd.**  
2020-2023

**Team Lead - Sales**

- Sales Account Management
- Strategic Planning
- Customer Acquisition
- Hospital Sales
- Sales revenue growth
- Stakeholder Relationships
- Business Market Analytics

**Club Merino**  
2019-2020

**Sales Executive**

- Institutional Selling**
- Budget Alignment**
- Client Focus**
- Networking**
- Negotiation Tactics**
- Operations Management**
- Product Launch**
- Customer Service**



- MS Office
- Database
- MS Excel
- Tally