

Rajan Bagga

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Delhi, DL

PROFESSIONAL SUMMARY

At this junction I am looking for an organization that will provide me an environment to further enhance my knowledge. When I bring with me is curiosity and urges to learn more and the adaptability and determination to excel in whatever I do. And performance will be counted, to dedicated fullest effort to the company.

WORK HISTORY

SALE EXECUTIVE (2012-2017)

SHARDA PRESS COMPANY

- Assessed client needs based on current objectives, supply and demand, and seasonable variables
- Cooperated with the sales and marketing team leaders to determine best products to promote or withdraw.
- Exceeded sales goals regularly since being hired at the company.

SR. SALES EXECUTIVE (2017-2018)

E3 Edusolution Company

- Representing the company in various exhibitions and trade fairs
- Launching and distributing several products
- Recruiting, interviewing and training several sales staff

SR. SALES EXECUTIVE (2018-2020)

Harbour Press Publications

- Boosting sales in my department every month
- Researching the market on a regular basis for related products
- Arranging several effective client demonstrations
- Liaising with the suppliers in order to make sure that existing orders increase.

Sr.Sal.

EDUCATION

Hardware and Networking Course in IHT Company.

12th – CBSE BOARD

SKILLS

- Ambitious and highly motivated to meet the demands of the job

- Have a track record of getting results and generating sales and improve the service offered
- Able to identify and develop new business opportunities
- Exceptional communication skills
- Good time management skills
- Able to work under pressure.
- Previous experience working in competitive markets and delivering results