

# Gaurav Makwana

Sales Executive

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## Summary

The Sales Representative is responsible for selling products and meeting customer.

## Contact Info

8291683240  
64/23 BMC Lal chawl, 2 nd floor, 1 st Umerkhadi, Jail Road north, Mum- 400009  
makwanag40@gmail.com

## Skills & Proficiencies

- Enthusiastic to learn
- Can communicate & negotiate well
- Self-motivated and hardworking
- Positive attitude and responsible

## Educational Background

Bachelor of Banking & insurance  
Institution: Sydenham college  
Year of Graduation: 2021

## Work Experience

### Sales Executive

#### Kankiee

*Aug 2022 to Dec 2022 (4 months)*

- Handling day to day customer and suggesting them products as per their needs.
- Providing product trials to customers as when required.
- Achieving the targets provided and maintaining excellent customersatisfaction.

### GSPK Consultancy

#### Tele Caller

*Sep 2021 to July 2022 (11 Months)*

- Handling and calling day to day queries of Ola Cab.
- Explaining variousoffers of Ola Cab Services.
- Maintaining and tracking recordof customers who hasn't paid bills and sending reminders.

### Savage & Palmer

#### Sales Executive

*Internship- 2 Months*

- Marketing about the firm's fine services provided.
- Convincing and explaining the client about the firm and scheduling meeting for bringingthem onboard.
- Maintaining and tracking record of prospective clients.